



# Farm Credit System Insurance Corporation

*Protecting Investors in Agriculture and Rural America*

## 2010 *Annual* Report





# Mission Statement

---

*The Farm Credit System Insurance Corporation, a Government-controlled, independent entity, shall*

- protect investors in insured Farm Credit System obligations and taxpayers through sound administration of the Farm Credit Insurance Fund,*
- exercise its authorities to minimize Insurance Fund loss, and*
- help ensure the future of a permanent system for delivery of credit to agricultural borrowers.*



May 13, 2011

Dear Mr. President and Mr. Speaker:

In accordance with section 5.64 of the Farm Credit Act of 1971, as amended, the Farm Credit System Insurance Corporation is pleased to submit its annual report for calendar year 2010.

This report highlights the Corporation's role as the independent Federal corporation established to ensure the timely payment of principal and interest to investors in insured Farm Credit System debt securities. The balance in the Farm Credit Insurance Fund at December 31, 2010, was \$3.23 billion. The Corporation collected \$79.6 million in insurance premiums from Farm Credit System banks for 2010, earned \$66.4 million in investment income during the same period, and expects to incur \$4 million in operating costs in 2011.

Sincerely,

A handwritten signature in black ink, which appears to read 'Kenneth Spearman', is written over a horizontal line.

Kenneth A. Spearman  
Chairman

The President of the United States Senate  
The Speaker of the United States House of Representatives



# Contents

Acronyms and Abbreviations .....3

Message from the Chairman .....4

Board of Directors.....5

2010 – Year in Review.....9

Selected Financial Statistics..... 11

The Farm Credit System..... 12

Insurance Fund Management..... 18

Risk Management ..... 25

Financial Assistance and Receivership..... 28

Reports of Independent Public Auditors ..... 29

Financial Statements..... 34

Notes to the Financial Statements..... 37

Income and Expenses ..... 44

Glossary ..... 45

Performance Management Program..... 48

Contact Information..... 51

Corporate Staff ..... 52

Cover photos: upper left, Frank Tilley of the Vitoria Advocate; upper and lower right, and lower left, courtesy of USDA Natural Resources Conservation Service. Background and middle photo, Linda M. Toki. All other photos unless otherwise noted are stock photos. Board member photos courtesy of Bachrach.



## Acronyms and Abbreviations

ACA	Agricultural Credit Association
ACB	Agricultural Credit Bank
AIRA	Allocated Insurance Reserves Account
ARC	Administrative Resource Center
BPD	Bureau of the Public Debt
CIPA	Contractual Interbank Performance Agreement
CRS	Consolidated Reporting System
DCAT	Dynamic Capital Adequacy Testing
FAC	Farm Credit System Financial Assistance Corporation
Farm Credit Act, the Act	Farm Credit Act of 1971, as amended
FCA	Farm Credit Administration
FCB	Farm Credit Bank
FCE Act	Food, Conservation, and Energy Act of 2008
FCS	Farm Credit System
FCSIC	Farm Credit System Insurance Corporation
FDIC	Federal Deposit Insurance Corporation
FHCS	Federal Human Capital Survey
FIRS	Financial Institution Rating System
FMFIA	Federal Managers' Financial Integrity Act
Funding Corporation	Federal Farm Credit Banks Funding Corporation
GPRA	Government Performance and Results Act
GSE	Government-sponsored enterprise
MAA	Market Access Agreement
NCUA	National Credit Union Administration
PCA	Production Credit Association
SBA	Secure Base Amount
TIPS	Treasury Inflation-Protected Securities



## Message from the Chairman

I am pleased to present the FCSIC's 2010 Annual Report. It is gratifying to note that, for the 21st consecutive year since the Corporation began publishing financial statements, our independent public auditor has issued unqualified opinions on those statements. Their opinion letters indicate that the financial statements concerning the Insurance Fund, of which we are stewards, are fairly and accurately presented.

The Corporation's net income for 2010 was \$143.0 million compared with \$373.1 million for the previous year. The Insurance Fund balance at December 31, 2010, was \$3.23 billion compared with \$3.29 billion at year-end 2009.

Premium revenue was \$79.6 million for 2010, representing a decrease of \$239.2 million from 2009. This decline in revenue is a result of the reduction in the premium assessment rate on adjusted insured debt that occurred after the Insurance Fund returned to the 2 percent secure base amount (SBA) at year-end 2009. Interest income for 2010 totaled \$66.4 million, an increase of \$9.1 million compared with 2009.

At year-end 2009 the Insurance Fund was \$165.4 million above the SBA. This amount was allocated to the six Allocated Insurance Reserves Accounts (AIRAs). In January 2010, the Board of Directors authorized payment of \$39.9 million from the AIRAs to the accountholders. This amount had been transferred into the AIRAs at year-end 2003. In March, the Board authorized the payment of the \$165.4 million transferred into the AIRAs at year-end 2009 to the accountholders. (See Note 4 to the Financial Statements for additional details.)

In accordance with the requirements of the Federal Managers' Financial Integrity Act of 1982, the FCSIC's management conducted its annual assessment of the system of internal controls. Its findings show that in the reviewed areas internal controls comply with the standards prescribed by the U.S. Government Accountability Office and provide reasonable assurance that program objectives are being met.

In 2011 we will continue to carry out our mission and work towards achieving our strategic goals and objectives. In the process of identifying and addressing risks to the Insurance Fund, we are mindful of our public trust, and will ensure that investors, Congress, the Farm Credit System, and other regulatory agencies receive timely and accurate information on issues concerning the Fund.

Sincerely,

A handwritten signature in black ink, appearing to read "Kenneth Spearman". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Kenneth A. Spearman



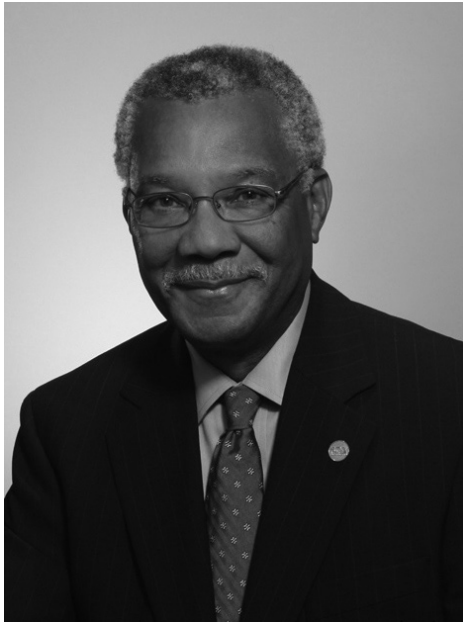
## Board of Directors



*The FCSIC is managed by a three-member board of directors comprising the same three individuals who compose the Farm Credit Administration (FCA) Board. However, the same member may not serve as chairman of both entities. FCA is the independent Federal agency responsible for the regulation and examination of the Farm Credit System (FCS or System), a nationwide network of financial cooperatives that lends to agriculture and rural America.*



## Kenneth A. Spearman



Kenneth A. Spearman was elected Chairman of the Board of Directors of the Farm Credit System Insurance Corporation on November 4, 2009. He also serves as a member of the Board of the Farm Credit Administration, having been appointed by President Barack Obama on October 13, 2009.

Mr. Spearman brings to his position as Chairman of the FCSIC many years of experience in finance, agriculture, and agricultural cooperatives. He spent 28 years in the citrus industry.

From 1980 to 1991, he was controller of Citrus Central, a \$100 million cooperative in Orlando, Florida, where he was responsible for financial management and reporting and the supervision of staff accountants.

He later served as director of internal audit for Florida's Natural Growers, where he designed and implemented the annual plan for reviewing and appraising the soundness, adequacy, and application of accounting, financial, and other operating internal controls.

From January 2006 until his appointment to the FCSIC Board of Directors, Mr. Spearman served as an independently appointed outside director on the AgFirst Farm Credit Bank board in Columbia, South Carolina. During his tenure, he served on the board compensation committee and the board governance committee.

Before entering agriculture, Mr. Spearman was involved with development of a public accounting firm in Chicago, Illinois, and worked as an accountant for a major public accounting firm. He served as chairman of the board of trustees for the Lake Wales Medical Center. He is a member of the Institute of Internal Auditors, as well as the National Society of Accountants for Cooperatives, where he served at one time as president.

He obtained his master's degree in business administration from Governors State University in University Park, Illinois, and his B.S. in accounting from Indiana University.

Mr. Spearman and his wife Maria of Winter Haven, Florida, have three children—twin daughters, Michelle Springs and Rochelle Puccia, and a son, Dr. Kenneth Spearman.

## Leland A. Strom



Leland A. Strom was appointed to the Farm Credit System Insurance Corporation Board of Directors and to the Farm Credit Administration Board by President George W. Bush on December 12, 2006, for a term that expires on October 13, 2012. He served as Chairman of the FCSIC Board until he was appointed Chairman and CEO of the Farm Credit Administration on May 22, 2008.

For more than 30 years he has been active in the agriculture industry. He served for more than 25 years on the board of 1st Farm Credit Services, an FCS institution in Illinois, holding various positions, including chairman. During the agriculture crisis of the 1980s, he was selected to sit on the Restructuring Task Force of the Sixth Farm Credit District.

From 2000 to 2006, he was on the Federal Reserve Bank of Chicago Advisory Council on Agriculture, Labor, and Small Business. Part of this time he also served on the Country Mutual Fund Trust Board, an investment fund of the Illinois Farm Bureau and its Country Financial organization.

Other boards on which Mr. Strom has served include Northern F.S., Inc., a farm service and supply cooperative serving farmers in Northern Illinois; AgriBank, FCB; and the Farm Credit Council, the national trade organization representing the Farm Credit System in Government affairs.

Mr. Strom has served in several capacities with the Illinois Farm Bureau. He also served on his county Farm Bureau board. He was a member of the State Young Farmer Committee from 1981 to 1985. For his overall involvement in agriculture, he received an Outstanding Young Farmer Award.

In his community of Kane County, Illinois, which lies at the edge of suburban Chicago, Mr. Strom helped develop a farmland preservation program. The original Strom Family Farm was the first to be dedicated to permanent agricultural use under the program.

Mr. Strom studied agriculture business at Kishwaukee College and business administration at Northern Illinois University. He was a member of the Illinois Agricultural Leadership Program Class of 1988. His community involvement includes having served as vice president of his local K-12 school district, chairman of his church council, 4-H parent leader, and coach of boys' and girls' sports teams.

Mr. Strom owns a third-generation family farm in Illinois that produces corn and soybeans. He and his wife, Twyla, have two sons, a daughter, a daughter-in-law, and a son-in-law.



## Jill Long Thompson



Jill Long Thompson was appointed to the FCA Board by President Barack Obama in March 2010. Her term continues to May 2014. She also serves as a member of the Board of Directors of the Farm Credit System Insurance Corporation, which is responsible for ensuring the timely payment of principal and interest on obligations issued on behalf of Farm Credit System banks.

Ms. Long Thompson brings to her position on the FCA Board many years of leadership experience. From 1989 to 1995, she represented northeast Indiana as a Member of the U.S. House of Representatives, serving on the Committee on Agriculture, the Committee on Veterans' Affairs and the Select Committee on Hunger. As congresswoman, she introduced one of the nation's first pieces of legislation banning members of Congress from accepting gifts; this legislation also expanded disclosure requirements for lobbying activities.

From 1995 to 2001, she served as Under Secretary for Rural Development in the U.S. Department of Agriculture, where she oversaw an annual budget of \$10 billion and a staff of 7,000 employees. In this position, she managed programs that provide services to the underserved areas of rural America.

In addition, Ms. Long Thompson served as chief executive officer and senior fellow at the National Center for Food and Agricultural Policy, a non-profit research and policy organization in Washington, D.C.

The first and only woman to be nominated by a major party to run for Governor of Indiana, Ms. Long Thompson is also the first and only Hoosier woman to be nominated by a major party to run for the U.S. Senate.

Ms. Long Thompson also has many years of experience as an educator, having taught at Indiana University, Valparaiso University, and Manchester College. She is also a former fellow at the Institute of Politics at Harvard University's John F. Kennedy School of Government. She holds the M.B.A. and Ph.D. in Business from the Kelley School of Business at Indiana University and a B.S. in Business Administration from Valparaiso University.

Ms. Long Thompson grew up on a family farm outside of Larwill, Indiana; today she lives with her husband, Don Thompson, on a farm near Argos, Indiana.

## 2010 – Year in Review

### Insurance Fund Finishes 2010 at 1.99 Percent—Just Under the Statutory 2 Percent Secure Base Amount

At December 31, 2010, the Farm Credit Insurance Fund (Insurance Fund or Fund) was \$3.23 billion (1.99 percent), \$15 million below the SBA. A combination of factors contributed to this event.

The Corporation's premium authorities allow a deduction in the calculation of the secure base amount (SBA) for a portion of full faith and credit Government-guaranteed investment securities and loans. In 2010, the level of deductible instruments held by System institutions rose by \$3.15 billion (13.6 percent) to \$26.28 billion at December 31, 2010. The increase in deductions reduced the SBA by \$63 million to \$3.24 billion.

Because of slower than anticipated growth in insured debt during the first five months of 2010, in June the Board of Directors reduced the annual assessment rate for premiums on adjusted insured debt from 10 basis points set in January to 5 basis points. For most of the year, insured debt contracted, but it grew significantly in the fourth quarter, finishing 2010 6.3 percent above the year-end 2009 level.

### Allocated Insurance Reserves Accounts Payments

At year-end 2009 the Insurance Fund was \$165.4 million above the SBA. This amount was allocated to the six Allocated Insurance Reserves Accounts (AIRAs). In January 2010, the Board of Directors authorized payment of \$39.9 million from the AIRAs to the accountholders. This amount had been transferred into the AIRAs at year-end 2003. In March, the Board authorized the payment of the \$165.4 million transferred into the AIRAs at year-end 2009 to the accountholders. (See Note 4 to the Financial Statements for additional details.)

### Strategic Plan Update

The Corporation's strategic plan defines its mission, goals, and the means by which it measures progress in addressing problems, needs, or challenges related to its mission over the course of five years. The plan evaluates FCSIC's capabilities, assesses the operating environment, and evaluates the Corporation's strategy for dealing with internal and external challenges and risks that may hinder the accomplishment of its mission.

In June 2010, the Board of Directors approved a revised strategic plan for fiscal years 2010–2015. A draft of the plan was placed on the Corporation's website for public review and an advisory notice inviting comments was sent to congressional oversight committee members, the Office of Management and Budget, the Department of the Treasury, and System institutions. Two comment letters were received, both favorable, and their suggestions were incorporated into the plan.

The revised plan focuses on lessons learned from the recent financial crisis and includes a number of new or expanded initiatives:

- Exploring ways to ensure adequate liquidity for System banks in the event of a bond market disruption
- Expanding use of public and private sector contractor capabilities to assist the Corporation in the resolution of any institution that may become troubled
- Pursuing a legislative initiative to enhance FCSIC's resolution authorities, including receivership and conservatorship powers



### Agency Funding Market Improvement

The agency market that the System banks use to issue insured debt obligations continued to improve as the year progressed. System banks were able to issue securities with desirable terms and rates, generally across the spectrum. The five banks were able to call and refinance a large number of bonds to achieve increased interest spreads, which contributed to their strong earnings.

### Resolution Readiness

The Corporation continued its strategic initiative to review and strengthen staffing and resources to handle any possible institution resolutions. During 2010, FCSIC staff met frequently with resolution staff at the Federal Deposit Insurance Corporation and used several contractors with experience in the legal and operational areas of resolutions. These efforts allowed FCSIC staff to update corporate policies and procedures and to test the Corporation's reliance on firms that might be called upon for support in a resolution.



### Operating Efficiency and Cost Containment

The Corporation operates with no appropriated funds. The Corporation collects insurance premiums from each System bank that issues insured obligations. These premiums and the income from the Corporation's investment portfolio provide the funds necessary to fulfill its mission.

To avoid duplication of effort and to minimize costs, since 1993, the Corporation's business model has been to operate with a small core staff and to use the assistance of private and public sector contractors. The Corporation's Board of Directors and management have adopted this model as a cost-effective and efficient way to use available expertise, services, and resources to accomplish its mission.

The Corporation's operating costs as a percentage of its total assets represented 10 basis points for 2010. In September the Board of Directors approved budgets for 2011 and 2012. The 2011 budget provides a 3.8 percent increase (\$146,000), which includes funding for one additional employee; funds to cover increased special examination expenses; the periodic replacement of laptop computers; and contractor work on receivership readiness, modeling, and actuarial support. The 2012 budget projects an increase of 2.0 percent.

## Selected Financial Statistics

### Farm Credit System Insurance Corporation

(Dollars in Millions)

	2010	2009	2008
<b>BALANCE SHEET:</b>			
Total Assets	\$ 3,225.7	\$ 3,288.6	\$ 2,914.9
Total Liabilities	0.3	0.9	0.3
Insurance Fund Balance			
Allocated Insurance Reserves Accounts	-0-	205.3	39.9
Unallocated Insurance Fund Balance	3,225.3	3,082.4	2,874.7
<b>OPERATIONS:</b>			
Revenues	146.1	376.1	318.7
Operating Expenses	3.1	3.0	2.6
Insurance Expense	-0-	-0-	-0-
Net Income	143.0	373.1	316.1





## The Farm Credit System

### Structure and Funding

The System is owned by the rural customers it serves, including farmers, ranchers, producers or harvesters of aquatic products, their cooperatives, and farm-related businesses. As of December 31, 2010, each of the 5 banks and 86 FCS associations lent directly to these owner-borrowers, providing a consistent source of agricultural and rural credit throughout the United States and the Commonwealth of Puerto Rico. Each of the 86 associations has its own chartered territory and is affiliated with one of the five FCS banks. CoBank also has nationwide authority to make retail loans to cooperatives and other eligible entities. The FCS banks primarily receive their funding through the issuance of Federal Farm Credit Banks Consolidated Systemwide debt securities (Systemwide debt securities). These securities are issued by the Federal Farm Credit Banks Funding Corporation (Funding Corporation). The Funding Corporation distributes these securities in the capital markets via a selling group of selected investment and dealer banks to raise the funds needed by the System.

### Combined Farm Credit System Statistics

(Dollars in Billions)

	2010	2009	2008
Insured Debt Outstanding <sup>1</sup>	\$ 188.3	\$177.1	\$177.4
Production Agriculture:			
Real Estate Mortgage Loans	78.0	75.4	71.9
Production and Intermediate-term Loans	40.6	39.6	37.5
Agribusiness Loans <sup>2</sup>	29.6	23.6	26.9
Communication Loans	3.6	3.9	4.5
Energy, Water and Waste Disposal Loans	11.5	10.7	9.4
Rural Residential Real Estate Loans	5.5	5.0	4.6
International Loans	4.0	4.0	4.1
Lease Receivables	2.0	2.2	1.9
Loans to Other Financial Institutions	0.5	0.6	0.6
Cash and Investments	46.3	42.2	43.8
Net Income	3.5	2.85	2.92
Nonperforming Loans as a Percentage of Total Loans	1.9%	2.1%	1.5%

1. Insured debt outstanding is based on System institution Call Report information and reflects the book value of insured debt outstanding, excluding fair value adjustments plus accrued interest as of December 31, 2010.

2. At December 31, 2010, agribusiness loans consisted of loans to cooperatives of \$16.2 billion, processing and marketing loans of \$11.1 billion, and farm-related business loans of \$2.3 billion.

### Investor Protection

Investors provide the funds the System lends to agriculture and rural America. The Corporation's primary purpose, as defined by the Farm Credit Act, is to ensure the timely payment of principal and interest on insured debt securities to these investors.

### Regulatory Oversight

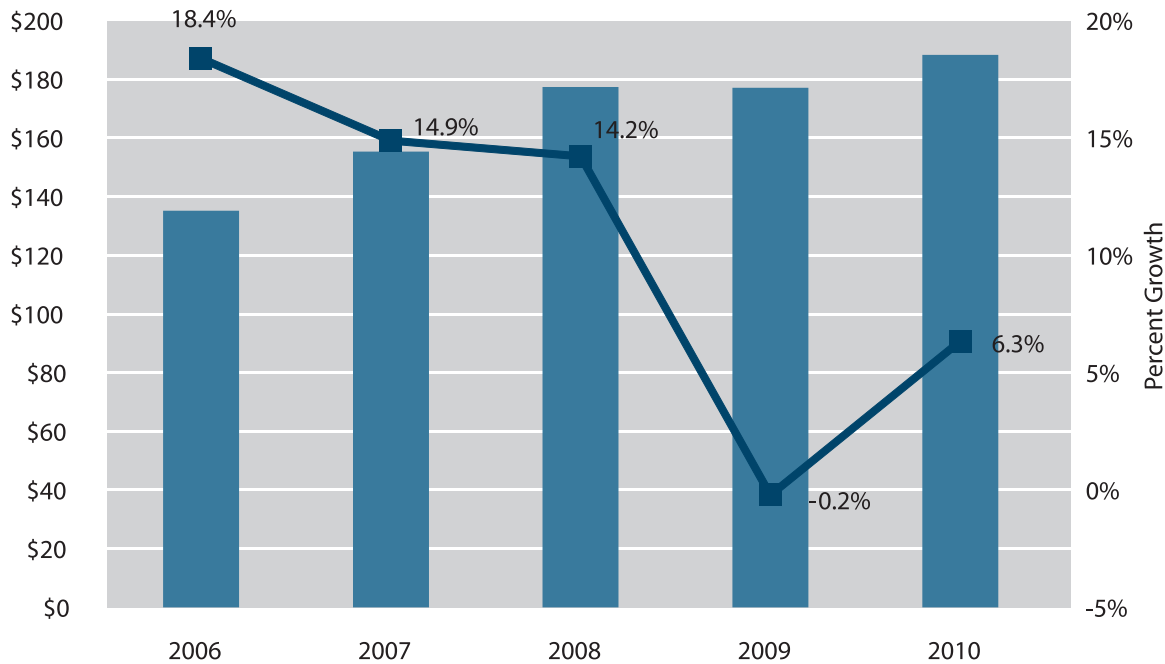
FCA is the safety and soundness regulator responsible for the examination, supervision, and regulation of each FCS institution. It is an independent agency in the executive branch of the U.S. Government and derives its broad authorities from the Farm Credit Act. These authorities include examination and enforcement authorities similar to those of commercial bank regulators. The U.S. Senate Committee on Agriculture, Nutrition, and Forestry and the U.S. House of Representatives Committee on Agriculture oversee the FCSIC, FCA, and the FCS.

## Insured and Other Obligations

The Corporation insures Systemwide and consolidated bonds, notes, and other obligations issued by the System banks through the Funding Corporation under section 4.2 (c) or (d) of the Farm Credit Act. As figure 1 shows, insured debt outstanding increased 6.3 percent in 2010 to \$188.3 billion. From 2006 to 2010, insured debt outstanding grew at an average annual rate of approximately 10.7 percent.

The Corporation is also required by statute to ensure the retirement of eligible borrower stock, as defined in section 4.9A of the Farm Credit Act, at par value. This stock, also known as protected borrower stock, was outstanding prior to October 6, 1988. At year-end 2010, protected borrower stock outstanding at System institutions totaled \$7 million, down from \$8 million at year-end 2009.

Figure 1  
**Insured Debt Outstanding<sup>1</sup> 2006 to 2010**  
 (Dollars in Billions)



1. Insured debt outstanding is based on System institution Call Report information and reflects the book value of insured debt outstanding, excluding fair value adjustments plus accrued interest as of December 31, 2010, including prior year adjustments.



## Farm Credit System Capital

The primary source of funds to repay Systemwide debt securities is the System's borrowers. Each borrower is required to have a minimum net worth and, in most cases, collateral posted in connection with his or her loan. The borrower makes payments on the loan to the lending bank or association. A lending association in turn makes payments to its affiliated bank. Both the banks, which ultimately repay Systemwide debt securities, and the associations, exceed minimum regulatory capital requirements as protection and support for the repayment of the outstanding debt. If a bank was unable to repay its portion of an insured Systemwide debt obligation, the Insurance Fund would make that payment. In the event the assets of the Insurance Fund were exhausted, the provisions of joint and several liability of all banks would be triggered, which means the financial resources of the other banks would be used to repay the defaulting bank's portion of the debt issuance.

As figure 2 shows, the amount of FCS bank capital and the balance in the Insurance Fund together increased 49 percent from \$10.5 billion at year-end 2006 to \$15.6 billion at year-end 2010. Bank capital plus the amount in the Insurance Fund as a percentage of outstanding insured debt increased from 8.0 percent in 2009 to 8.3 percent in 2010 (see figure 3). The rate of growth in debt outstanding outpaced growth in bank capital and the Insurance Fund between 2006 and 2008 but declined in 2009 and 2010

as System institutions reduced overall levels of loan growth. The System's increased profitability between 2006 and 2008 resulted primarily from loan growth, while profitability in 2009 and 2010 resulted from the net interest spread produced by favorable loan and debt pricing. The financial performance and condition of the System on a consolidated basis remains strong, though some individual institutions have experienced significant stress from credit deterioration in certain agricultural sectors as well as from continued stress in the general economy. (See trends in Financial Institution Rating System ratings in the Risk Management section.)

System associations have been building capital through the net income they have earned and retained. Association capital helps reduce the credit exposure of the association's affiliated bank. As figure 4 shows, from 2006 to 2010, combined association capital increased \$5.8 billion or 35.4 percent, with an annual average increase of approximately 7.9 percent. From 2006 to 2008, growth in association assets outpaced growth in capital, causing a steady decline in association capital as a percentage of total assets, from 16.3 percent to 15.5 percent (see figure 5). In 2009 and 2010, associations collectively preserved capital, causing association capital as a percentage of total assets to increase to 15.8 percent in 2009 and 16.6 percent in 2010.



Figure 2  
**Combined Bank Capital Plus Insurance Fund**  
 (Dollars in Billions)

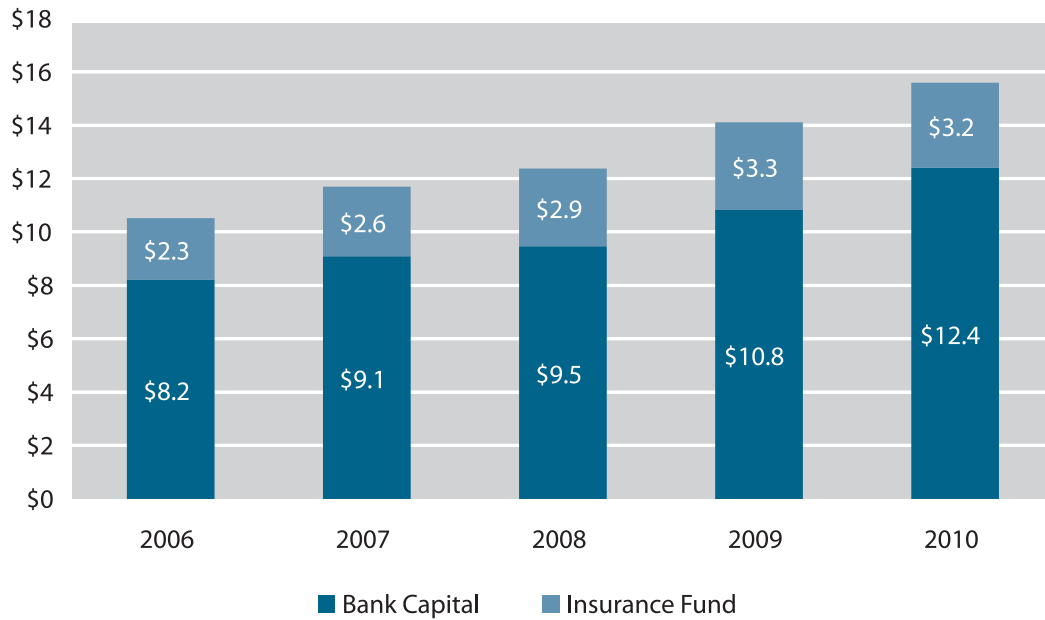


Figure 3  
**Combined Bank Capital Plus Insurance Fund as Percentage of Insured Debt**

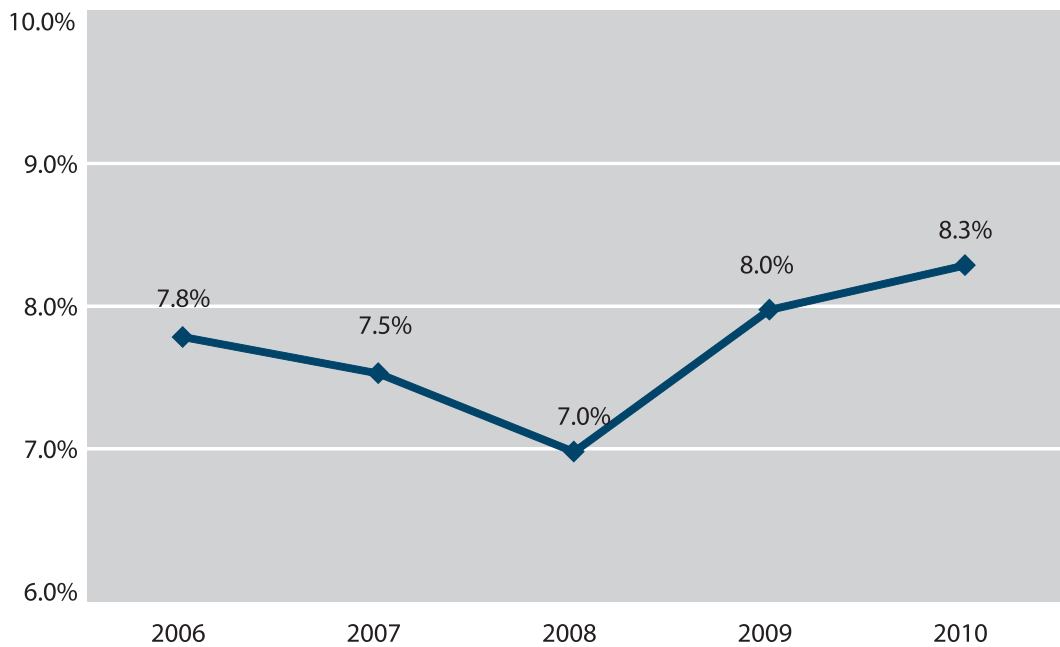




Figure 4  
**Combined Association Capital**  
 (Dollars in Billions)

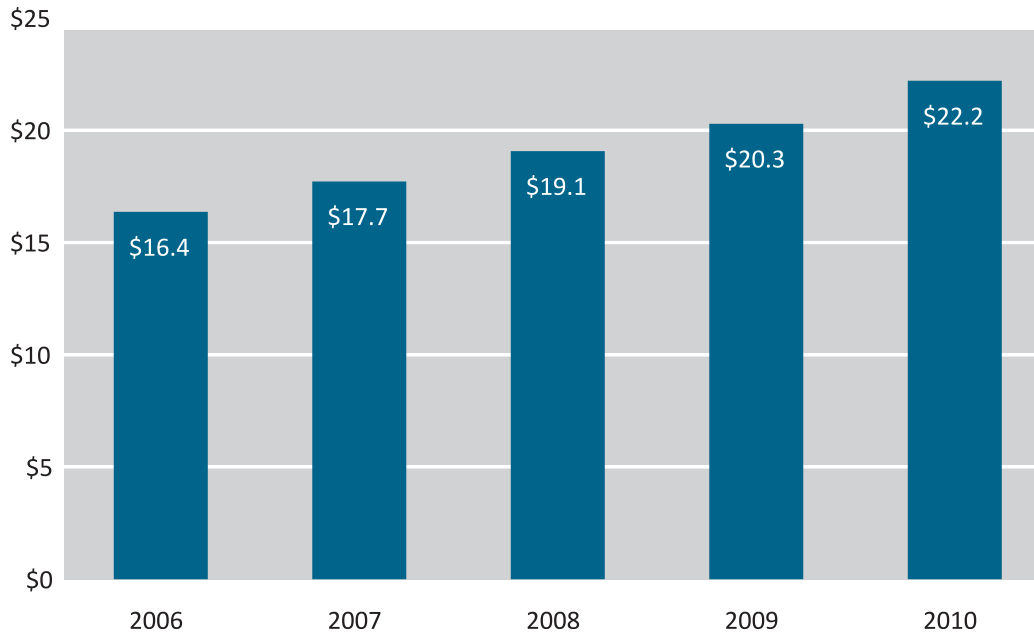
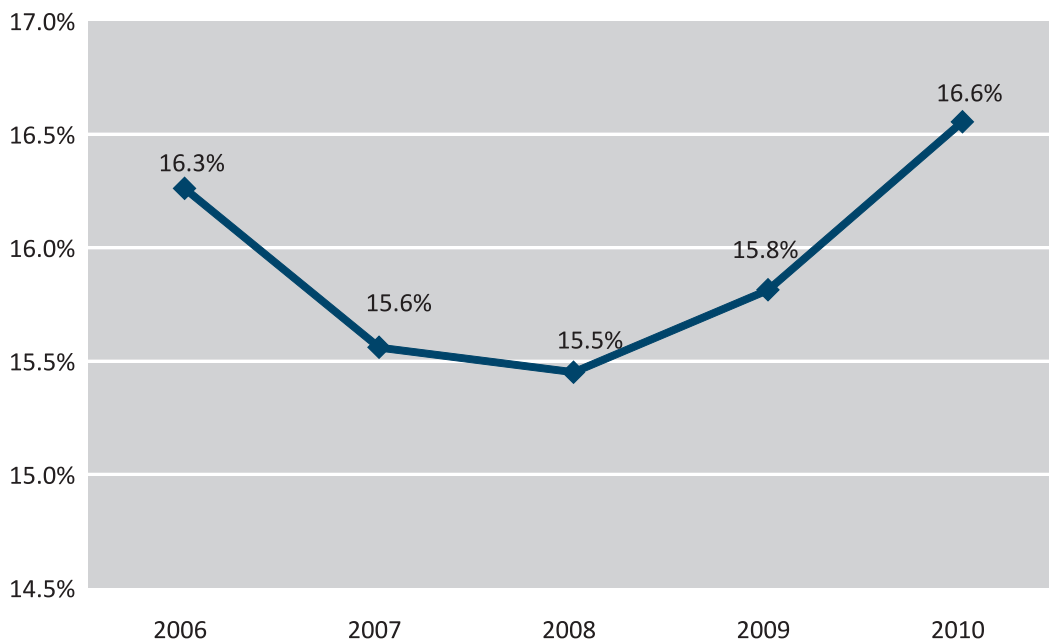


Figure 5  
**Combined Association Capital as a Percentage of Total Assets**



## Additional Protections

The System has additional risk management tools to protect investors. One such tool is the Contractual Interbank Performance Agreement (CIPA). All five System banks have entered into this agreement, which measures the financial condition and performance of each bank by using ratios that consider capital, asset quality, earnings, interest rate risk, and liquidity. The CIPA financially penalizes banks that do not meet performance standards.

The banks and the Funding Corporation have also entered into the Market Access Agreement (MAA) which establishes conditions for each bank's continued participation in the debt mar-

ket. If a bank fails to meet agreed-upon performance measures, including capital and collateral ratios, its participation in future debt issues could be curtailed. The criteria used under the MAA are the CIPA scores and two capital ratios.

The System also has a common minimum liquidity standard. At December 31, 2010, the System standard required each bank to have enough liquidity to operate for at least 90 continuous days without access to the capital markets. For additional information, please see the discussion in the Risk Management section.



## Insurance Fund Management

### The Insurance Fund and the Secure Base Amount

In 2010, both the total Insurance Fund and total assets declined by 1.9 percent to \$3.23 billion, primarily because of payments to AIRA account-holders. During 2010, all funds previously allocated into the AIRAs accounts were paid to accountholders. (See Note 7 to the Financial Statements for additional details.) The Insurance Fund was below the SBA at year-end 2010; consequently no excess funds were available for allocation to the AIRAs.

Over the last five years, the total Insurance Fund and total assets each grew at an annual rate of 9.5 percent. In 2010, the Corporation did not accrue a provision for insurance obligations.

The Insurance Fund represents the Corporation's equity, the difference between total assets and total liabilities, including insurance obligations. The Insurance Fund is composed of an unallocated Insurance Fund (the assets in the Insurance Fund for which no specific use has been identified or designated) and an allocated Insurance Fund. Premiums are due until the unallocated portion of the Insurance Fund reaches the SBA.

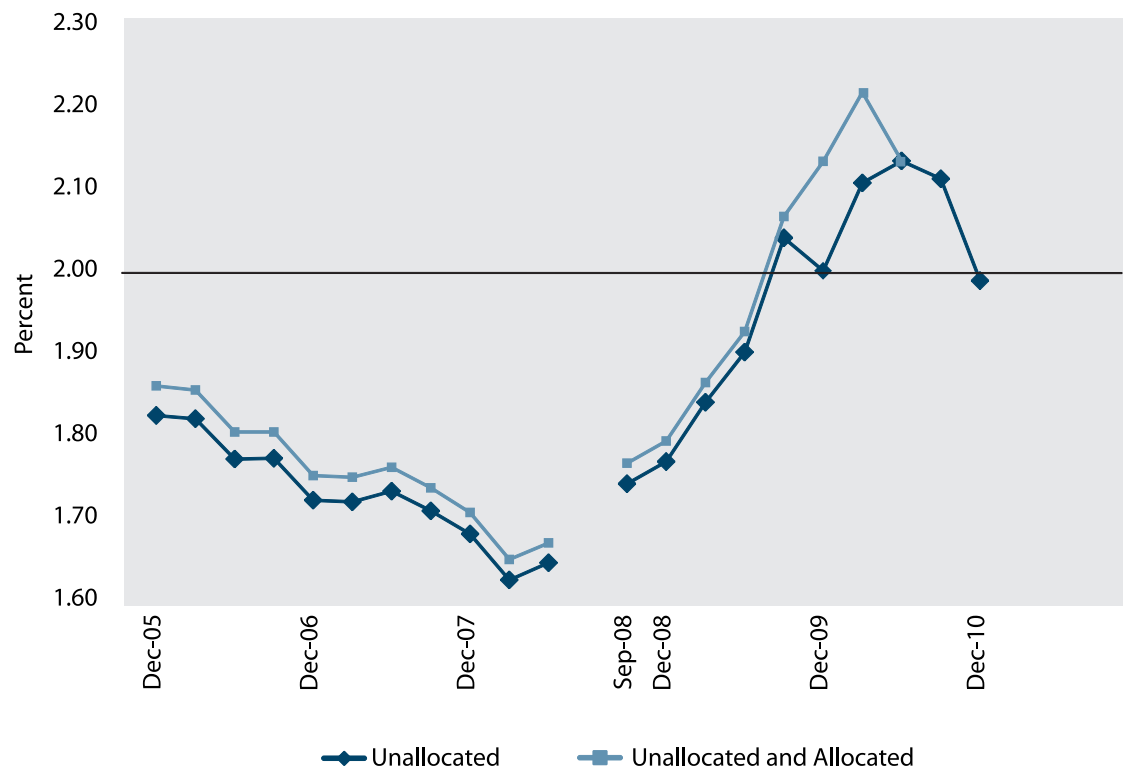
The SBA established by the Farm Credit Act is 2 percent of the aggregate outstanding insured obligations (adjusted to exclude a part of certain government-guaranteed loans in accrual status and non-impaired government-guaranteed investments), or another percentage that the Board determines to be actuarially sound.

The Insurance Fund finished 2010 at 1.99 percent, \$15 million below the SBA. (See figure 6.) Growth in insured debt outstanding slowed significantly during the first three quarters of 2010. However, stronger growth in the fourth quarter of the year resulted in annual growth of 6.3 percent. This was stronger than growth during 2009, when insured debt declined by less than 1 percent, but was below the five-year average annual growth rate of 10.7 percent.





Figure 6  
**Insurance Fund Relative to 2 Percent Secure Base Amount**



Note: A change in the SBA calculation methodology was included in the Food, Conservation and Energy Act of 2008 (FCE Act). The new methodology, which was implemented on July 1, 2008, allows the deduction of a portion of Federal and State-guaranteed investments from the SBA in a manner similar to that used for Federal and State-guaranteed loans. In 2010, all funds previously allocated into the AIRAs were paid to the accountholders.



## Premiums

The Board reviews premium assessment rates as often as necessary but at least semiannually. The review focuses on five factors:

- The level of the Insurance Fund relative to the secure base amount
- Projected losses to the Insurance Fund
- The condition of the System
- The health of the agricultural economy
- Risks in the financial environment

The most important factor in determining premium rates for 2010 was the level of the Insurance Fund relative to the SBA. Based on System growth projections ranging from 3 to 7 percent, the Corporation's Board set the assessment rate on adjusted insured debt at 10 basis points in January 2010. Through May 2010, insured debt contracted by 1.4 percent and System institutions indicated that growth for the year would likely be lower than estimated in January. As a result, the Board, at their scheduled mid-year premium review in June, reduced the premium assessment on adjusted insured debt from 10 to 5 basis points for 2010. (Note: 1 basis point (bp) = 1/100 of 1 percent.)

Enactment of the FCE Act amended the premium provisions of the Farm Credit Act to, among other things, base premiums on the adjusted outstanding insured debt obligations instead of on loans, and to permit the Corporation to collect an increased range of premiums on insured debt.

The amendments reduce the total insured debt obligations on which premiums are assessed by 90 percent of Federal Government-guaranteed loans and investments and 80 percent of State Government-guaranteed loans and investments; the same deductions apply when the SBA is calculated. If the Insurance Fund is below the SBA, the Farm Credit Act requires that each insured System bank pay FCSIC a premium equal to (a) the adjusted average outstanding insured obligations multiplied by 0.002 and (b) the average principal outstanding on loans in nonaccrual status and average amount outstanding of other-than-temporarily impaired investments multiplied by 0.001. The premium may be reduced at FCSIC's sole discretion. Once the Insurance Fund exceeds the SBA, the law requires that premiums be reduced to the level necessary to maintain the Fund at the SBA (i.e., 2 percent of adjusted outstanding insured obligations).

The effective premium rates assessed from January 1, 2010, to December 31, 2010, were 5 basis points on adjusted insured debt, plus 10 basis points on the average nonaccrual loans and the average amount outstanding of other-than-temporarily impaired investments.

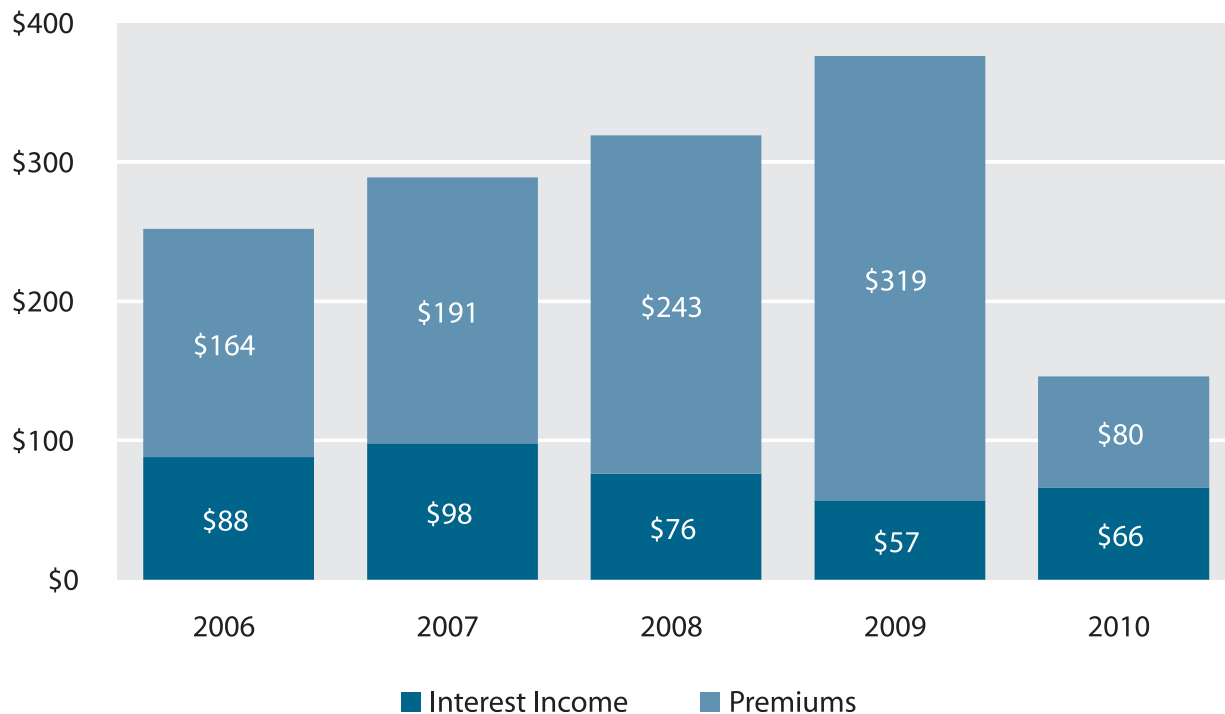
Premium Rates January to December 2010	Premiums (in basis points)
Adjusted insured debt	5
Nonaccrual loans	10
Other-than-temporarily impaired investments	10

## Revenues and Expenses

Net income in 2010 decreased 62 percent to \$143 million from \$373.1 million in 2009 (see figure 7). The decrease in net income resulted from lower premiums. Because of an increased amount of U.S. Treasury securities held in the Corporation's investment portfolio and a slightly higher yield, interest income increased 16 percent in 2010 to \$66.4 million from \$57 million in 2009.

The Corporation's operating costs as a percentage of its total assets represented 10 basis points for 2010. Fixed costs for staff, travel, rent, and miscellaneous expenses were \$2.4 million of the \$3.1 million total for the year. The remaining expenses of \$0.7 million were for contract services.

Figure 7  
**Corporation Revenues**  
 (Dollars in Millions)





## Investments

Investments increased 5.8 percent during the year from \$2.9 billion at December 31, 2009, to \$3.1 billion at year-end 2010. See figure 8.

The Corporation's investment objective is to maximize returns consistent with liquidity needs and to minimize exposure to loss of principal. Funds are invested in U.S. Treasury securities in accordance with the Farm Credit Act and the Corporation's investment policy.

The average portfolio yield was 2.1 percent, up from 2.0 percent the prior year. The return on the Insurance Fund continued to outperform the benchmark index the Corporation uses to measure performance. This index is composed of Treasuries and private sector mutual funds with holdings of similar type and duration to the Corporation's portfolio. The average return of the benchmark group was 1.2 percent for 2010.

In accordance with the Corporation's investment policy, the portfolio is composed of a liquidity

pool and an investment pool. The liquidity pool consists of short-term Treasury securities maturing in less than two years. The investment pool is composed of Treasury securities with maturities that vary from 2 to 10 years. The FCSIC's investment policy requires at least 20 percent of the portfolio to be maintained in the liquidity pool, and allows a maximum of 25 percent to be invested in securities with maturities between 5 and 10 years. The weighted average portfolio maturity at year-end was 1.6 years. The composition of the investment portfolio at December 31, 2010, is illustrated in figure 9.

In June 2008, the Corporation began purchasing Treasury Inflation-Protected Securities (TIPS). Evaluation Associates, which had completed a study of FCSIC's investment program, recommended that FCSIC consider purchasing TIPS to help improve the diversity of investments and to hedge against future inflation. At year-end 2010, FCSIC's TIPS investments totaled \$523 million or just over 16.8 percent of the investment portfolio.



Figure 8

**Growth in Investment Portfolio**

(Dollars in Billions)

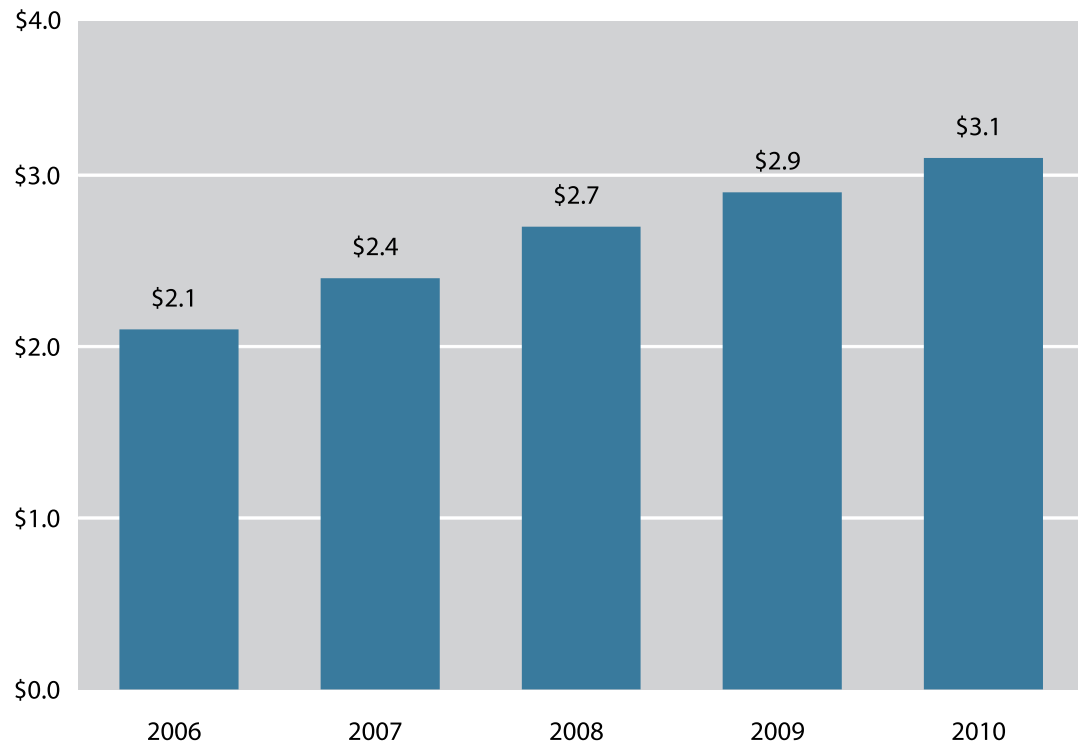
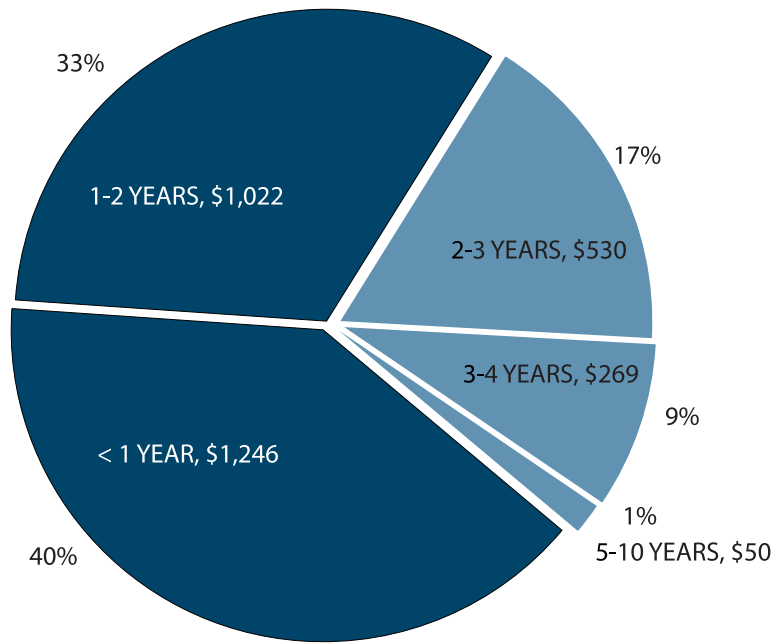


Figure 9

**Investment Portfolio by Maturity at December 31, 2010**

(Dollars in Millions)



Liquidity Pool < 2 Years (min. 20%)
  Investment Pool (5-10 years < 25% of investment pool)





## Risk Management

The Corporation actively monitors and manages insurance risk. To minimize the Fund's exposure to potential losses FCSIC pursues strategies to identify risk early and to manage and reduce risk to the Insurance Fund. Staff analyze and evaluate the financial performance and condition of institutions, maintain continual dialogue with FCA examiners and review reports of examination. When necessary, the Corporation requests special examinations at institutions of concern. On a quarterly basis, the Corporation screens all System institutions against key performance criteria to identify those that may pose increasing insurance risk.

The Corporation also assesses risk to the Insurance Fund by

- reviewing corporate actions (merger, restructuring, and other regulatory requirements) approved by FCA for System institutions;
- monitoring legislative, judicial, regulatory, and economic trends that could affect the agricultural or financial services industries;
- using analytical models; and
- participating as a nonvoting member on FCA's Regulatory Enforcement Committee.

During 2010, risk management staff monitored and evaluated trends affecting agriculture and System institutions, including

- conditions in the nation's general economy and capital markets;
- the growing volatility of commodity prices and their effect on different agricultural sectors;
- regional volatility in real estate values;
- stress in several farm sectors affecting the quality of System institutions' loan portfolios, including the dairy, swine, poultry, forestry, nursery, and biofuels industries;

- trends at specific System institutions with declining Financial Institution Rating System (FIRS) ratings; and
- the continuing weakness in the values of some structured investment securities reported by System banks.

### The Risk Environment in 2010

The effects of the long and severe worldwide recession were still evident in 2010. The weak general economies in the United States and other developed countries finally began to experience some improvement as economic growth returned. The U.S. economy still suffers from stubbornly high unemployment as many firms who had previously laid off employees have been reluctant to rehire as demand remains weak. Unemployment, which started the year at 9.7 percent, peaked in January at 10.7 percent then began a slow decline to 9.1 percent at December 31. Economic output as measured by gross domestic product, which was flat in 2008 and declined by 2.6 percent in 2009, began to grow again in 2010, rising 2.9 percent.

Large numbers of commercial banks continued to fail and the FDIC's list of problem banks (i.e., those with CAMELS ratings of 4 and 5) increased sharply to 860 at year-end or one in nine of all insured banks and thrifts. The housing sector continued to experience declining home prices and high levels of delinquencies and foreclosures.

The agricultural industry was one of the economy's bright spots in 2010. In their November 2010 farm sector income forecast, the USDA predicted net farm income to rise to \$81.6 billion for the year. This level is an increase of 31 percent from 2009 and 26 percent above the average of the previous decade. This forecast recognizes the effect of sharply higher cash receipts throughout the industry for both crop and livestock producers coupled with only a moderate increase in expenses.

Several agricultural sectors that experienced weakness in 2009 continued to struggle in 2010. These included the dairy, bioenergy, timber, and nursery sectors. Crop prices, which had dropped in 2009, began to rise in late 2010, as a result of lower than expected supplies. This rise in crop prices may reduce margins for meat and dairy producers in 2011.

The capital markets continued to improve during 2010 and investor demand for System insured obligations remained favorable across the maturity spectrum. In the very low interest rate environment that prevailed, System banks were able to call and refinance a significant amount of their debt obligations. This contributed to strong Systemwide earnings for the year.

Credit quality, which had deteriorated in 2009, stabilized during 2010. The primary source of credit quality weakness was stress in the live-stock, bioenergy, and housing-related sectors. System loans classified adversely (substandard, doubtful and loss loans) held constant at 5.2

percent of total loans from 2009 year-end levels. The decline in institution FIRS ratings (see figure 10) reflects the weaker asset quality and its effect on institutions' earnings and capital levels. These institutions are receiving higher examination scrutiny and supervisory attention from the FCA.

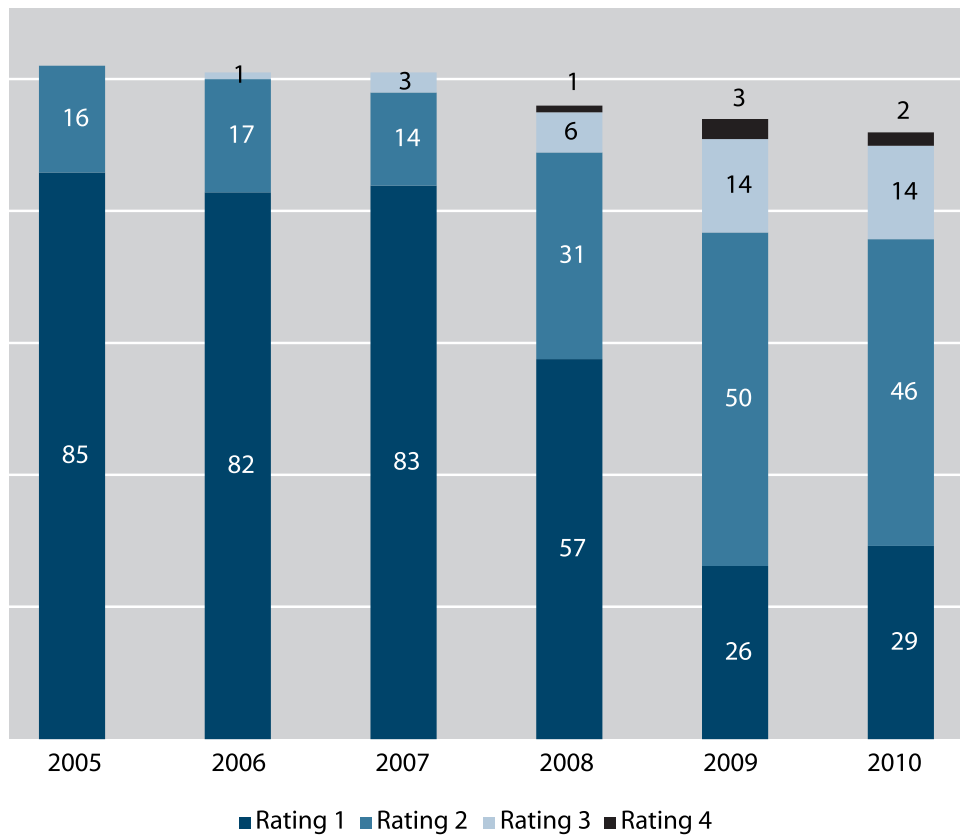
During 2010, the five System banks continued to strengthen the quality of their respective liquidity portfolios by purchasing and holding enough high-quality liquid assets, including cash, cash equivalents, and Treasury securities with maturities of less than 3 years, to cover 15 days of maturing debt. The banks also agreed that the next 30 days of liquidity would come from investments in excess of those that qualify for the 15-day bucket. These investments consist of U.S. Government-guaranteed instruments and top-rated commercial paper and Fed funds that mature in 45 days or less. These more highly liquid investments increased to 20 percent of the banks' eligible investment portfolios from 16 percent the prior year.



Figure 10

**FCS Institution FIRS Ratings**

As of December 31, 2010



Source: FCA

Note: Figure 10 reflects ratings for only the System's banks and direct-lending associations; it does not include ratings for the System's service corporations, the Federal Agricultural Mortgage Corporation, or the Federal Farm Credit Banks Funding Corporation.



## Financial Assistance and Receivership

The Corporation is authorized to provide assistance to System institutions to prevent default, restore normal operations, or facilitate a merger or consolidation. At present, no assistance agreements are outstanding. Before financial assistance may be provided, the statute requires the Corporation to ensure that the proposed assistance is the least costly method for resolving the problems of a troubled institution. Financial assistance cannot be provided if the cost of liquidation is determined to be lower.

When appointed by FCA, the Corporation has the statutory responsibility to serve as receiver or conservator for System institutions. Upon appointment as receiver, the FCSIC will take possession of a Farm Credit institution to settle the business operations of the institution, collect the debts owed to the institution, liquidate its property and assets, pay its creditors, and distribute any remaining proceeds to stockholders.

There are no active receiverships or conservatorships currently in the System. To maintain the capability to act as receiver or conservator while continuing to operate with a small core staff, the Corporation uses contractors on an as-needed basis. These contractors provide knowledgeable and readily available staff resources while allowing the Corporation to contain costs during periods of limited or no activity.

Corporation staff also maintains contact with the resolution staff of the FDIC and the National Credit Union Administration to stay informed about best practices and to exchange information concerning receivership management.

During the year, the FCSIC engaged several consulting firms for assistance in planning for the potential resolution of any troubled FCS institutions and to help in enhancing resolution processes and authorities. Contractor services used to enhance resolution readiness included the following:

- Assistance in identifying potential enhancements to the FCSIC's resolution, receivership, and conservatorship authorities contained in the Act. Since 1987, there have been virtually no substantive amendments of the Act relating to the FCSIC resolution authorities.
- Assistance in developing a communications and outreach program to support a FCSIC resolution, receivership, or conservatorship. This includes the identification of significant stakeholders, including investors in Farm Credit System insured debt obligations and System borrowers.
- Implementation of recommendations made by a consulting firm in 2009, including enhanced procedures for the examination of troubled Farm Credit institutions.

The FCSIC has a number of Board-approved policy statements that provide guidance related to resolution activities. During 2010 and January 2011, the Board approved updated policy statements for appraisals on real estate securing nonperforming assets, insurance of assets that come under the Corporation's control, and environmental hazards assessments on real estate securing nonperforming assets. In addition, the Corporation is in the process of updating the policy statement concerning financial assistance.

# Reports of Independent Public Auditors

Clifton Gunderson LLP



DATE	LATE	DAY'S	DAY'S	LAST
NY	WED	HIGH	LOW	PRICE
1.6882	1.6910	1.6990	1.6882	1.6910
1.7405	1.7318	1.7200	1.7405	1.7318
125.94	126.37	126.37	125.94	126.37



## Independent Auditor's Report

To the Board of Directors  
Farm Credit System Insurance Corporation  
McLean, Virginia

We have audited the accompanying statements of financial condition of the Farm Credit System Insurance Corporation (the Corporation) as of December 31, 2010 and 2009, and related statements of income and expenses and changes in insurance fund, and statements of cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of December 31, 2010 and 2009, and the results of its operations and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 31, 2011, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of income and expenses by year is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is presented fairly, in all material respects, in relation to the basic financial statements taken as a whole.

*Clifton Gunderson LLP*

Calverton, Maryland  
March 31, 2011



**Independent Auditor's Report on Internal Control Over Financial  
Reporting and on Compliance and Other Matters Based on an Audit of Financial  
Statements Performed in Accordance with *Government Auditing Standards***

To the Board of Directors  
Farm Credit System Insurance Corporation  
McLean, Virginia

We have audited the financial statements of the Farm Credit System Insurance Corporation (the Corporation) as of and for the year ended December 31, 2010, and have issued our report thereon dated March 31, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. The management of the Corporation is responsible for maintaining effective internal control over financial reporting and for compliance with laws and regulations.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over financial reporting.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of Corporation's Board of Directors and management, and is not intended to be and should not be used by anyone other than these specified parties.

*Clifton Gunderson LLP*

Calverton, Maryland  
March 31, 2011

## Financial Statements

**Farm Credit System Insurance Corporation**  
**Statements of Financial Condition**  
**As of December 31, 2010 and 2009**  
**(Dollars in thousands)**

	<b>2010</b>	<b>2009</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 149,831	\$ 12,533
Investments in U.S. Treasury Obligations (Note 3)	2,974,341	2,933,270
Accrued interest receivable	21,544	23,513
Premiums receivable (Note 4)	79,969	319,286
<b>Total assets</b>	<b><u>\$ 3,225,685</u></b>	<b><u>\$ 3,288,602</u></b>
<b>Liabilities and Insurance Fund</b>		
Accounts payable and accrued expenses (Note 6)	\$ 339	\$ 906
<b>Total liabilities</b>	<b><u>339</u></b>	<b><u>906</u></b>
Farm Credit Insurance Fund		
Allocated Insurance Reserves Accounts		
Allocated in 2003	0	39,888
Allocated in 2009	0	165,432
Unallocated Insurance Fund Balance	3,225,346	3,082,376
<b>Total Insurance Fund</b>	<b><u>3,225,346</u></b>	<b><u>3,287,696</u></b>
<b>Total liabilities and Insurance Fund</b>	<b><u>\$ 3,225,685</u></b>	<b><u>3,288,602</u></b>

**Farm Credit System Insurance Corporation**  
**Statements of Income and Expenses and Changes in Insurance Fund**  
**For the years ended December 31, 2010 and 2009**  
**(Dollars in thousands)**

	2010	2009
<b>Income</b>		
Premiums (Note 4)	\$ 79,648	\$ 318,802
Interest income	66,438	57,330
Gain or (Loss) on the disposition of investments	14	(4)
<b>Total income</b>	<b>\$ 146,100</b>	<b>\$ 376,128</b>
<b>Expenses</b>		
Administrative operating expenses (Note 6)	\$ 3,130	\$ 3,055
<b>Total expenses</b>	<b>\$ 3,130</b>	<b>\$ 3,055</b>
<b>Net income</b>	<b>\$ 142,970</b>	<b>\$ 373,073</b>
<b>Farm Credit Insurance Fund – beginning of year</b>	<b>\$ 3,287,696</b>	<b>\$ 2,914,623</b>
<b>Payments to AIRAs Accountholders</b>	<b>\$ (205,320)</b>	<b>\$ 0</b>
<b>Farm Credit Insurance Fund – end of year</b>	<b>\$ 3,225,346</b>	<b>\$ 3,287,696</b>

FZ[ebsYwW[eW a` <g` W(\$) f` \$" ## fa UadWf S` VchdfZSf aUjcdW [ fZWbq] f[ Y bcaUWz



**Farm Credit System Insurance Corporation**  
**Statements of Cash Flows**  
**For the years ended December 31, 2010 and 2009**  
**(Dollars in thousands)**

	<b>2010</b>	<b>2009</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 142,970	\$ 373,073
Adjustments to reconcile net income to net cash provided by operating activities		
Increase (decrease) in capital - Payment to AIRA Accountholders	(205,320)	0
Decrease (increase) in premium receivable	239,317	(76,317)
Decrease (increase) in accrued interest receivable	1,969	(2,451)
Net amortization and accretion of investments	26,635	37,671
Decrease (increase) in accounts payable and accrued expenses	(567)	616
Net cash provided by operating activities	<u>205,004</u>	<u>332,592</u>
<b>Cash flows from investing activities</b>		
Payments for purchase of U.S. Treasury obligations	\$ (403,991)	\$(1,407,377)
Proceeds from maturity of U.S. Treasury obligations	314,512	1,003,716
Proceeds from sale of U.S. Treasury obligations	21,773	21,611
Net cash used in investing activities	<u>(67,706)</u>	<u>(382,050)</u>
Net change in cash and cash equivalents	137,298	(49,458)
Cash and cash equivalents, beginning of year	12,533	61,991
Cash and cash equivalents, end of year	<u>\$ 149,831</u>	<u>\$ 12,533</u>

# Notes to the Financial Statements

## Note 1 — Insurance Fund: Statutory Framework

The Agricultural Credit Act of 1987 (1987 Act) established the Farm Credit System Insurance Corporation (Corporation) for the purpose of ensuring the timely payment of principal and interest on notes, bonds, debentures, and other obligations issued under subsection (c) or (d) of section 4.2 of the Farm Credit Act of 1971, as amended (Farm Credit Act), (insured obligations). Each bank in the Farm Credit System (System) participating in insured obligations is an insured System bank. At December 31, 2010, there were five insured System banks and 86 direct lender associations.

The Corporation is managed by a board of directors consisting of the same individuals as the Farm Credit Administration (FCA) Board except that the Chairman of the FCA Board may not serve as the Chairman of the Corporation's Board of Directors.

The Corporation must spend the amounts necessary to:

1. Ensure the timely payment of interest and principal on insured obligations in the event of default by an insured System bank; and
2. Ensure the retirement of eligible borrower stock at par value under section 4.9A of the Farm Credit Act.

The Corporation, in its sole discretion, is authorized to expend amounts to provide financial assistance to certain insured institutions.

The balances outstanding at December 31, 2010, for each of the components of the Corporation's insurance responsibilities were \$188.3 billion of insured obligations, and \$7 million of eligible borrower stock.

If the Corporation does not have sufficient funds to ensure payment on insured obligations, System banks will be required to make payments under joint and several liability, as required by section 4.4 (a)(2) of the Farm Credit Act.

Under section 5.63 of the Farm Credit Act, the Corporation is exempt from all Federal, state, and local taxes with the exception of real property taxes.

## Note 2 — Summary of Significant Accounting Policies

*Accounting Principles and Reporting Practices*—The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America (GAAP) and, as such, the financial statements have been prepared using the accrual basis of accounting. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Cash and Cash Equivalents*—Cash and cash equivalents include investments in U.S. Treasury obligations with original maturities of 90 days or less. At December 31, 2010, the Corporation held \$142.33 million in overnight Treasury Certificates maturing on January 3, 2011, with an investment rate of 0.05 percent, and \$7.50 million in cash.

*Investments in U.S. Treasury Obligations*—Section 5.62 of the Farm Credit Act requires that funds of the Corporation, not otherwise employed, shall be invested in obligations of the United States or in obligations guaranteed as to principal and interest by the United States. The Corporation has classified its investments as held to maturity in accordance with FASB ASC 320 (formerly Statement of Financial Accounting Standard No. 115) and carries them at amortized cost. Amortization of premium and accretion of discount on investments has been computed under the interest method since 2002. Fair value of investments is estimated based on quoted market prices for those or similar instruments.

*Liability for Estimated Insurance Obligations*—The liability for estimated insurance obligations is the present value of estimated probable insurance payments to be made in the future based on the Corporation's analysis of economic conditions of insured System banks.

The insured System banks' primary lending markets are borrowers engaged in farming, ranching, and producing or harvesting of aquatic products, and their cooperatives. Financial weaknesses in these market segments and the effect of general market conditions on the System's borrowers could adversely affect the banks' financial condition and profitability. Insured System banks also face risks from changing interest rate environments and the need to maintain ongoing access to financial markets. Adverse changes in the financial condition and profitability of insured System banks resulting from increased levels of credit, financial, or other risks could occur in the future which would have a material effect on the liability for estimated insurance obligations.

The Corporation actively monitors the creditworthiness and financial position of the insured System banks. Management is not aware of any events or circumstances at this time which would require a liability for estimated insurance obligations to be recorded.

*Premiums*—Annual premiums are recorded as revenue during the period on which the premiums are based. All premiums are due on or before January 31 of the year subsequent to the year in which they are earned.

*Retirement Plan*—All permanent Corporation employees are covered by the Civil Service Retirement System (CSRS) or the Federal Employees Retirement System (FERS). The Corporation's contribution during 2010 to the CSRS plan was 8.5 percent of base pay. For those employees covered by FERS, the Corporation's contribution was 10.7 percent of base pay. In addition, for FERS-covered employees, the Corporation automatically contributes 1 percent of base pay to the employee's Thrift Savings Plan account, matches the first 3 percent contributed by the employee, and matches one-half of the next 2 percent contributed by the employee. Retirement plan expenses amounted to \$240,229 in 2010 and \$227,763 in 2009.

*New Accounting Pronouncements*—In June 2009, the Financial Accounting Standard Board ("FASB") Accounting Standards Codification (Codification) was issued. The Codification is the source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. The Codification is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The implementation of this standard did not have a material impact on the financial position and results of operations.

In May 2009, the FASB issued ASC 855, Subsequent Events. This interpretation is intended to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. ASC 855, Subsequent Events is effective for the financial periods ending after June 15, 2009. The adoption of ASC 855, Subsequent Events did not have a material impact on the Corporation's financial statements.

### Note 3 — Investments

In addition to the amounts referenced in Note 2, Cash and Cash Equivalents, at December 31, 2010 and 2009, investments in U.S. Treasury obligations which are carried at amortized cost consisted of the following:

(\$ in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
<b>December 31, 2010</b>				
U.S. Treasury Notes	\$ 2,974,341	\$ 63,402	\$ (7,138)	\$ 3,030,605
<b>December 31, 2009</b>				
U.S. Treasury Notes	\$ 2,933,270	\$ 49,021	\$ (9,667)	\$ 2,972,624

The amortized cost and estimated market value of U.S. Treasury obligations at December 31, 2010, by contractual maturity, are shown below.

(\$ in thousands)

	Amortized Cost	Estimated Market Value
Due in one year or less	\$ 1,103,289	\$ 1,115,104
Due after one year through five years	<u>1,871,052</u>	<u>1,915,501</u>
	<u>\$ 2,974,341</u>	<u>\$ 3,030,605</u>



#### **Note 4—Premiums, the Secure Base Amount and Excess Insurance Fund Balances**

Each System bank which issues insured obligations under subsection (c) or (d) of section 4.2 of the Act is an insured System bank and may be required to pay premiums to the Corporation.

The Food, Conservation, and Energy Act of 2008 amended the Farm Credit Act of 1971 (12 U.S.C. § 2001 et seq.) to generally assess premiums based on each bank's pro rata share of insured debt (rather than on loans), aligning premiums with what FCSIC insures. The changes were implemented beginning July 1, 2008. Now FCSIC may collect from 0 to 20 basis points annually on adjusted insured debt outstanding. The amendments also authorize a risk surcharge of up to 10 basis points on non-accrual loans and on other-than-temporarily impaired investments. The amendments reduce the total insured debt on which premiums are assessed by 90 percent of Federal government-guaranteed loans and investments and 80 percent of state government-guaranteed loans and investments, and deduct similar percentages of such guaranteed loans and investments when calculating the secure base amount (SBA). The amendments clarify that FCSIC may collect premiums more frequently than annually.

In addition, the Farm Credit Act no longer specifies how the Farm Credit System banks pass premiums to associations and other financing institutions, although it requires that the banks do so in an equitable manner. This change allows the banks flexibility in allocating premium costs to associations. The amendments clarify that, in addition to FCSIC's regulatory authority under Title V of the Farm Credit Act, FCSIC has the authority to adopt rules and regulations concerning provisions in Title I of the Farm Credit Act related to banks passing along the cost of insurance premiums. Finally, the amendments change Farm Credit Act provisions regarding certified statements and simplify the formula for payments from the Farm Credit Insurance Fund Allocated Insurance Reserves Accounts (AIRAs) to allow more immediate distribution of excess Insurance Fund balances to insured banks and the Farm Credit System Financial Assistance Corporation (FAC) stockholders.

The Farm Credit Act sets a base amount for the Insurance Fund to achieve. The statutory SBA is equivalent to 2.0 percent of the aggregate outstanding insured obligations of all insured System banks (adjusted downward by a percentage of the guaranteed portions of principal outstanding on government-guaranteed loans and non-impaired investments in accrual status) or such other percentage as determined by the Corporation, in its sole discretion, to be actuarially sound. When the assets in the Insurance Fund for which no specific use has been designated exceed the SBA, the Corporation is required to reduce the premiums, but it still must ensure that reduced premiums are sufficient to maintain at the SBA the assets in the Insurance Fund for which no specific use has been designated (the unallocated Insurance Fund).

Insurance premium rates are reviewed semiannually. For 2010, the Board set premium rates at its January 21, 2010, meeting at 10 basis points on average adjusted insured debt and continued the assessment of the 10 basis point premium on the average principal balance outstanding for nonaccrual loans and other-than-temporarily impaired investments. The Board again reviewed premiums at its June 10, 2010 meeting. The Board voted to reduce the premium accrual rate on average adjusted insured debt from 10 basis points to 5 basis points and continued the assessment of

the 10 basis point premium on the average principal balance outstanding for nonaccrual loans and other-than-temporarily impaired investments for the remainder of 2010. In 2010, outstanding insured obligations increased by \$11.2 billion (6.3 percent). At December 31, 2010, both of the unallocated Insurance Fund and the total Insurance Fund were 1.99 percent.

On January 20, 2011, the Board set premium rates for 2011, increasing the premium rate on adjusted insured debt outstanding to 6 basis points. The Board continued the 10 basis point premium on the average principal outstanding for nonaccrual loans and other-than-temporarily impaired investments.

A 1996 amendment to the Act requires the Corporation to establish Allocated Insurance Reserves Accounts (AIRAs) for each System bank and an account for the stockholders of the FAC. If at the end of any calendar year the unallocated Insurance Fund is at the SBA, the Corporation is to segregate any excess balances into these AIRAs. In 1999, the Corporation's Board adopted the Policy Statement on the Secure Base Amount and Allocated Insurance Reserves Accounts which provides guidelines for implementing this statutory authority. Previously, if at the end of any calendar year the amount in the unallocated Insurance Fund exceeded the 2 percent secure base target, the statute required the Corporation to recalculate the SBA on an average daily balance basis and compare that amount with the year-end Insurance Fund balance adjusted downward by the Corporation's estimated expenses for the following year. At year-end 2003, this resulted in the transfer of \$39.89 million to the AIRAs. The amount was allocated as follows:

FAC Stockholders	(10%)	\$ 3.99 million
Farm Credit System Banks	(90%)	\$ 35.90 million

Currently, if at the end of any calendar year, the aggregate of the amounts in the Corporation Insurance Fund exceeds the SBA, the Corporation shall allocate to the Allocated Insurance Reserves Accounts the excess amount less the amount that the Corporation, in its sole discretion, determines to be the sum of the estimated operating expenses and estimated insurance obligations of the Corporation for the immediately succeeding calendar year.

At year-end 2009, the unallocated portion of the Insurance Fund was above the SBA. This resulted in the transfer of \$165.43 million to the AIRAs. The amount was allocated as follows:

FAC Stockholders	(10%)	\$ 16.54 million
Farm Credit System Banks	(90%)	\$ 148.89 million

The AIRAs balances are recorded as part of the Insurance Fund until approved for payment by the Corporation's Board. AIRAs balances may be used to absorb any insurance losses and claims. Furthermore, the Board of Directors has discretion to limit or restrict the AIRAs payments. In accordance with the Corporation's policy statement, any AIRAs balances do not count in measuring the Insurance Fund's compliance with the SBA.

In January 2010, the Board of Directors authorized the payment of \$39.9 million from the AIRAs to the accountholders. This amount, which had been transferred to the AIRAs at year-end 2003, was paid in February 2010. In March 2010, after completion of the Corporation's year-end audit, the Board of Directors authorized the payment of the \$165.4 million transferred at year-end 2009 to the accountholders. Payments were made in April 2010.

At year-end 2010, the Insurance Fund was below the SBA by \$15 million. Consequently no funds were available to transfer to the AIRAs.

#### **Note 5—Operating Lease**

On November 30, 2009, the Corporation executed a six-year lease with the Farm Credit System Building Association for office space. The terms of the lease provide for an annual minimum base rent for office space for the remaining term of \$138,097 for 2011 and \$142,249 for 2012. The Corporation recorded lease expense (including operating cost assessments) of \$134,410 and \$127,459 for 2010 and 2009, respectively.

#### **Note 6—Related Parties**

The Corporation purchases services from the FCA under an Interagency Agreement. These include examination and administrative support services. The intention of the parties as stated in the agreement is that specified rates and fees will reimburse the party providing services for all reasonable costs associated with provision of the services. The Corporation had payables due to the FCA of \$122,417 at December 31, 2010 and \$105,483 at December 31, 2009. The Corporation purchased services for 2010 which totaled \$326,282 compared with \$345,573 for 2009. The Corporation provides assistance to the FCA under the same Interagency Agreement, recognizing revenue of zero for 2010 and 2009. At December 31, 2010, and 2009, the Corporation did not have any receivables from the FCA.



*This page intentionally left blank*



## Income and Expenses

### Farm Credit System Insurance Corporation by Year

(Dollars in thousands)

Year	Income		Expenses		Net Income
	Premiums	Investment	Provision for Insurance Obligations	Administrative and Operating Expenses	Changes in Insurance Fund
1989	\$ 65,000	\$ 16,041	—	\$ 118	\$ 80,923
1990	\$ 72,000	\$ 25,705	\$ 140,000	\$ 243	\$ (42,538)
1991	\$ 77,463	\$ 31,483	\$ 15,555	\$ 953	\$ 92,438
1992	\$ 73,902	\$ 37,198	\$ 12,062	\$ 1,200	\$ 97,838
1993	\$ 74,100	\$ 41,277	\$ (39,444) <sup>1</sup>	\$ 1,278	\$ 153,543
1994	\$ 76,526	\$ 46,389	\$ 8,890	\$ 1,482	\$ 112,543
1995	\$ 79,394	\$ 54,688	\$ (14,329) <sup>2</sup>	\$ 1,379	\$ 147,032
1996	\$ 85,736	\$ 61,471	\$ 8,509	\$ 1,469	\$ 137,229
1997	\$ 71,242	\$ 71,088	\$ 9,105	\$ 1,511	\$ 131,714
1998	\$ 19,972	\$ 79,545	\$ 9,743	\$ 1,525	\$ 88,249
1999	\$ 45,496	\$ 81,719	\$ 10,424	\$ 1,631	\$ 115,203
2000	\$ 1,040	\$ 92,776	\$ 11,154	\$ 1,797	\$ 80,878
2001	\$ 0	\$ 94,112	\$ 11,935	\$ 2,127	\$ 80,051
2002	\$ 26,355	\$ 93,499	\$ 13,643	\$ 1,906	\$ 107,545 <sup>3</sup>
2003	\$ 105,079	\$ 91,405	\$ 13,725	\$ 2,218	\$ 180,561
2004	\$ 46,520	\$ 86,567	\$ 14,686	\$ 2,263	\$ 116,138
2005	\$ 49,393	\$ 81,253	\$ 6,228	\$ 2,202	\$ 122,236
2006	\$ 164,417	\$ 87,927	\$ 0	\$ 2,131	\$ 250,213
2007	\$ 191,336	\$ 98,352	\$ 0	\$ 2,740	\$ 286,948
2008	\$ 242,970	\$ 75,736	\$ 0	\$ 2,634	\$ 316,080
2009	\$ 318,802	\$ 57,326	\$ 0	\$ 3,055	\$ 373,073
<b>2010</b>	<b>\$ 79,648</b>	<b>\$ 66,452</b>	<b>\$ 0</b>	<b>\$ 3,130</b>	<b>\$ 142,970</b>

1. In 1993, the FAC Trust Fund was initially considered available to pay a portion of the Insurance Corporation's FAC obligation for assistance to the FLB of Jackson.
2. In 1995, this provision was adjusted to reflect a change in the FAC Trust Fund's investment strategy and the termination of the FLB Jackson receivership making available additional funds to reduce the Insurance Corporation's related FAC obligation.
3. In 2002, the Corporation changed its method of amortizing investment premiums and discounts from the straight line to the interest method. The cumulative effect on prior years of \$3.2 million was included in 2002 net income.

# Glossary

## A

**Adversely Classified Loans** – consist of the following types:

### Substandard

These assets are inadequately protected by the repayment capacity, equity, or collateral pledged. Assets so classified must have a well-defined weakness or weaknesses that could hinder normal collection of the debt. They are characterized by the distinct possibility that the lender will sustain some loss if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets.

### Doubtful

Assets classified as doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high. Because of certain important, specific, pending factors that may work to the advantage or disadvantage of the assets, classification as substandard or loss is deferred until a more exact status can be determined. Pending factors might include a proposed merger, acquisition, liquidation, capital injection, perfection of liens on additional collateral, or plans for refinancing.

### Loss

Assets classified as loss are considered uncollectible and of such little value that their continuance as bookable assets is not warranted. This classification does not mean the asset has absolutely no recovery or salvage value, but rather that deferring to write off this basically worthless asset is not practical even though the asset may eventually yield some value.

**Agricultural Credit Association** – An Agricultural Credit Association (ACA) results from the merger of a Federal Land Bank Association or an FLCA and a PCA and has the combined authority of the two institutions. An ACA borrows funds from an FCB or ACB to provide short-, intermediate-, and long-term credit to farmers, ranchers, and producers and harvesters of aquatic products. It also makes loans to these borrowers for certain processing and marketing activities, to rural residents for housing, and to certain farm-related businesses.

**Agricultural Credit Bank** – An Agricultural Credit Bank (ACB) results from the merger of a Farm Credit Bank and a Bank for Cooperatives and has the combined authorities of those two institutions. An ACB is also authorized to finance U.S. agricultural exports and provide international banking services for farmer-owned cooperatives. CoBank is the only ACB in the FCS.

## B

**Bank for Cooperatives** – A Bank for Cooperative (BC) provided lending and other financial services to farmer-owned cooperatives, rural utilities (electric and telephone), and rural sewer and water systems. It was also authorized to finance U.S. agricultural exports and provide international banking services for farmer-owned cooperatives. The last remaining BC in the FCS, the St. Paul Bank for Cooperatives, merged with CoBank on July 1, 1999.

## F

**Farm Credit Act** – The Farm Credit Act of 1971, as amended, (12 U.S.C. §2001 et seq.) is the statute under which the FCS operates.

**Farm Credit Bank** – The Farm Credit Banks (FCBs) provide services and funds to local associations that, in turn, lend those funds to farmers, ranchers, producers and harvesters of aquatic products, rural residents for housing, and some agriculture-related businesses. On July 6, 1988, the Federal Land Bank and the Federal Intermediate Credit Bank in 11 of the 12 then-existing Farm Credit districts merged to become FCBs. The mergers were required by the Agricultural Credit Act of 1987. Currently there are four FCBs: AgFirst Farm Credit Bank; AgriBank, FCB; Farm Credit Bank of Texas; and U.S. AgBank, FCB.

**Farm Credit Administration** – The Farm Credit Administration (FCA) was established in 1933 to regulate the Farm Credit System. It is governed by a three-member presidentially appointed board. To ensure the safety and soundness of the System, the Agency examines and supervises System institutions and develops regulations to govern them.

**Federal Farm Credit Banks Funding Corporation** – The Funding Corporation, based in Jersey City, New Jersey, manages the sale of Systemwide debt securities to finance the loans made by FCS institutions. It uses a network of bond dealers to market the System's securities.

**Financial Institution Rating System** – The FIRS is similar to the Uniform Financial Institutions Rating System used by other Federal banking regulators. However, unlike the Uniform Financial Institutions Rating System, the FIRS was designed to reflect the nondepository nature of FCS institutions. The FIRS provides a general framework for assimilating and evaluating all significant financial, asset quality, and management factors to assign a composite rating to each System institution. The ratings are described below.

*Rating 1* – Institutions in this group are basically sound in every respect; any negative findings or comments are of a minor nature and are anticipated to be resolved in the normal course of business. Such institutions are well managed, resistant to external economic and financial disturbances, and more capable of withstanding the uncertainties of business conditions than institutions with lower ratings. Each institution in this category exhibits the best performance and risk management practices for its size, complexity, and risk profile. These institutions give no cause for regulatory concern.

*Rating 2* – Institutions in this group are fundamentally sound but may reflect modest weaknesses correctable in the normal course of business. Since the nature and severity of deficiencies are not material, such institutions are stable and able to withstand business fluctuations. Overall risk management practices are satisfactory for the size, complexity, and risk profile of each institution in this group. While areas of weakness could develop into conditions of greater concern, regulatory response is limited to the extent that minor adjustments are resolved in the normal course of business and operations continue in a satisfactory manner.

*Rating 3* – Institutions in this category exhibit a combination of financial, management, operational, or compliance weaknesses ranging from moderately severe to unsatisfactory. When weaknesses relate to asset quality or financial condition, such institutions may be vulnerable to the onset of adverse business conditions and could easily deteriorate if concerted action is not effective in correcting the areas of weakness. Institutions that are in significant noncompliance with laws and regulations may also be accorded this rating. Risk management practices are less than satisfactory for the size, complexity, and risk profile of each

institution in this group. Institutions in this category generally give cause for regulatory concern and require more than normal supervision to address deficiencies. Overall strength and financial capacity, however, still make failure only a remote possibility if corrective actions are implemented.

*Rating 4* – Institutions in this group have an immoderate number of serious financial or operating weaknesses. Serious problems or unsafe and unsound conditions exist that are not being satisfactorily addressed or resolved. Unless effective actions are taken to correct these conditions, they are likely to develop into a situation that will impair future viability or constitute a threat to the interests of investors, borrowers, and stockholders. Risk management practices are generally unacceptable for the size, complexity, and risk profile of each institution in this group. A potential for failure is present but is not yet imminent or pronounced. Institutions in this category require close regulatory attention, financial surveillance, and a definitive plan for corrective action.

*Rating 5* – This category is reserved for institutions with an extremely high, immediate, or near-term probability of failure. The number and severity of weaknesses or unsafe and unsound conditions are so critical as to require urgent external financial assistance. Risk management practices are inadequate for the size, complexity, and risk profile of each institution in this group. In the absence of decisive corrective measures, these institutions will likely require liquidation or some form of emergency assistance, merger, or acquisition.

**Food, Conservation, and Energy Act** – This law, enacted in 2008, amended the Farm Credit Act to reform the Insurance Corporation’s insurance premium authority to generally assess premiums on insured FCS banks’ adjusted outstanding insured debt (rather than on loans).

## G

**Government-Sponsored Enterprise** – A GSE is typically a federally chartered corporation that is privately owned, designed to provide a source of credit nationwide, and limited to servicing one economic sector. Each GSE has a public or social purpose. GSEs are usually created because the private markets did not satisfy a purpose that Congress deems worthy either to fill a credit gap or to enhance competitive behavior in the loan market. Each is given certain features or benefits (called GSE attributes) to allow it to overcome the barriers that prevented purely private markets from developing. In some cases, the GSE receives public assistance only to get started, as the FCS did; in other cases, the assistance is ongoing. The FCS is the oldest financial GSE.





## Performance Management Program

The Corporation's mandate to ensure the timely payment of principal and interest on insured Farm Credit System debt securities, and to serve as receiver or conservator, results in three fundamental program goals:

1. Building and managing the Insurance Fund to protect investors
2. Detecting, evaluating, and managing insurance risk
3. Maintaining the capability to act as receiver or conservator in case the need arises

The Corporation has implemented performance measures to assist in evaluating progress towards each program goal. The Government Performance and Results Act of 1993 requires all Federal Government organizations to report on program performance. Performance goals and information are included in regular reports to the Board of Directors and are summarized in the Corporation's Annual Report. Some of the measures use management estimates that may be affected by the performance and condition of Farm Credit System institutions. Also, unforeseen events may have a material effect on performance measures over time.



### Performance Measures

#### 1. Building and managing the Insurance Fund to protect investors

The solvency of the Insurance Fund relies on the Corporation to adjust insurance premium assessments when appropriate and to effectively manage assets to ensure investment returns are maximized, while maintaining appropriate liquidity to carry out its mission. Congress established a statutory requirement for the Insurance Fund to be maintained at a secure base amount (SBA) equal to 2 percent of adjusted insured obligations or such other percentage as the Corporation in its sole discretion determines to be actuarially sound.

The Corporation assesses the effectiveness of its performance in achieving this goal through the following:

- Reviewing semiannually the need for adjustments to insurance premium assessments
- Measuring investment performance by comparing the portfolio's average yield with peer investment funds, which have similar investment parameters for quality and maturity
- Maintaining the Insurance Fund at the statutory SBA, which is 2 percent of adjusted outstanding insured obligations, or such other percentage as the Corporation in its sole discretion determines to be actuarially sound

The ability of the FCSIC to maintain the Insurance Fund at the SBA may be affected by events beyond the control of the Corporation, such as insurance losses caused by troubled Farm Credit System institutions.

## **2. Detecting, evaluating, and managing insurance risk**

Progress towards this program goal is measured by the extent to which emerging problems are promptly detected and insurance losses are minimized. Financial indicators are effectively used to monitor conditions and trends, and data are analyzed and reported on before it becomes necessary to reserve for losses.

In periods of probable or actual insurance claims, the ratio of estimated losses to actual losses is an indicator of the Corporation's ability to assess prospective loss exposure. As guidance, management uses criteria specified in FCSIC's allowance for loss procedure and the Financial Accounting Standards Board's Accounting Standards Topic 450 - Contingencies. Timely evaluation of the Fund's risk exposure is critical to preserving the Fund's solvency. The Corporation uses Farm Credit Administration reports of examination to evaluate risks to the Insurance Fund. The Corporation may independently examine and require information from System institutions.

## **3. Maintaining the capability to act as receiver or conservator in case the need arises**

The Corporation is required to serve as receiver or conservator of System banks and associations when appointed by the Farm Credit Administration. This program goal requires that corporate readiness be maintained, through periodic staff training and evaluation of contractors' capabilities, to ensure that qualified resources can be employed to manage receiverships or conservatorships in case the need arises.

The effectiveness of receivership operations will be measured by the following:

- Completing initial processing of all claims within a period to be specified in accordance with the size and complexity of the individual case
- Operating costs as a percentage of total assets
- Actual asset recovery returns as a percentage of net realizable asset values



Strategic Goal	Strategic Objectives	High Priority Performance Goals	
Investors in insured debt are protected from loss without recourse to a joint and several liability call.	The Farm Credit Insurance Fund (FCIF) remains strong and adequately financed.	Maintain the FCIF at the statutory 2 percent secure base amount	See pages 18–20 for 2010 results
	The FCSIC promptly identifies and responds to potential risks to the FCIF.	<p>Identify and address risks to the FCIF.</p> <p>Disseminate data and analyses on issues to the FCSIC Board, the public, and other stakeholders.</p> <p>Effectively administer temporary financial assistance programs subject to the statutory least cost requirements.</p>	<p>See pages 25–27 for 2010 results</p> <p>See pages 9–11 and FCSIC’s website for 2010 results</p> <p>See page 28 for 2010 results</p>
	The FCSIC resolves failure of FCS institutions in the manner least-costly to the FCIF.	Market failing institutions to qualified and interested potential bidders.	See page 28 for 2010 results
	The public, insured investors and FCS institutions have access to accurate and easily understood information about the FCSIC insurance program.	Using the FCSIC website, annual report and other opportunities, provide information to insured institutions and their investors to help them understand the benefits of the insurance program.	See FCSIC’s website for additional information

## Contact Information

Copies of Farm Credit System Annual Reports to Investors and Quarterly and Annual Information Statements may be obtained from

Farm Credit Banks Funding Corporation  
10 Exchange Place  
Suite 1401  
Jersey City, NJ 07302  
(201) 200-8000

Copies of the Annual Performance and Accountability Reports of the Farm Credit Administration and FCA's Annual Report on the Farm Credit System may be obtained from

Office of Congressional and Public Affairs  
Farm Credit Administration  
1501 Farm Credit Drive  
McLean, VA 22102  
(703) 883-4056

FCSIC Annual Report design by Linda Toki



## Corporate Staff

Dorothy L. Nichols

Alan J. Glenn

C. Richard Pfitzinger

James M. Morris

William R. Fayer

Wade Wynn

Pam Ngorskul

Jeremy L. Del Moral

Anna Lacey

Molly Sproles

Chief Operating Officer

Director of Risk Management

Chief Financial Officer

General Counsel

Senior Resolution Specialist

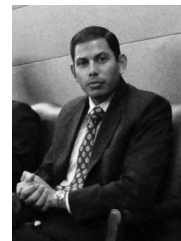
Senior Risk Analyst

Accountant

Financial Analyst

Administrative Specialist

Administrative Management Assistant







Upper right photo courtesy of USDA Natural Resources Conservation Service.  
Upper left and lower photo, Linda M. Toki. Background photo and middle photo, Walt Gardiner.



Farm Credit System Insurance Corporation  
1501 Farm Credit Drive  
McLean, VA 22102

703-883-4380 Voice  
703-790-9088 Fax  
[www.fcsic.gov](http://www.fcsic.gov)

